



PRESS RELEASE

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Redstone develops intelligent telephony solution for Foxtons

Redstone Converged Solutions and Redstone Telecom win projects to implement complete telecommunications estate

8th January 2007 - Redstone plc, a leading provider of IT and communications solutions, today announced that it has won projects worth more than £1 million to deploy a complete telecommunications estate for Foxtons, London's leading property services company.

The projects, to be implemented by Redstone's specialist Telecom and Converged Solutions teams, includes rolling out digital lines and installing an IPFX contact centre solution while continuing to manage and maintain the company's voice requirements. The IPFX solution that will replace Foxtons' existing ARC system has comprehensive functionality, which includes IP phone systems, skills-based routing and preferred agent/last agent routing.

Dan Rafferty, Foxtons commented: "We have a head office and a number of offices spread across London and Surrey. We need to ensure that the telecoms service is reliable and scalable as our business depends on it.

"The IPFX solution was chosen following an 18 month search, as it was the only product out there that delivered the functionality we require. We chose to work with Redstone to deliver our telephony infrastructure because they have become a trusted partner."

The IPFX contact centre solution has the most feature rich IP Telephony applications in the market which will benefit Foxtons in a number of ways, including cost reduction

as well as the ability to scale up in line with the company's aggressive expansion plan.

Martin Balaam, CEO, Redstone plc: "Foxtons is a forward thinking and innovative company which understands the benefits of technology. It is a long term and valued customer and we look forward to continuing our relationship with them."

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About Foxtons

Founded in 1981, Foxtons is London's leading property services company. Foxtons is headquartered in Chiswick, West London, and has a number of offices across London and Surrey. The company is continuing to expand at an ambitious rate. For more information see www.foxtons.co.uk.

About Redstone plc

Redstone is a leading provider of IT and Communications solutions for businesses and organisations of all types and sizes. Redstone is uniquely positioned as the only IT and Communications provider within the UK and Ireland to be able to offer all core competencies in house. Each division is recognised as a market leader in its own right: Redstone Telecom offers fixed line telephony, Redstone Mobile offers mobile telephony, Redstone Converged Solutions offers Contact Centre solutions, IP Communications and IP Networks. Redstone Managed Solutions offers Microsoft applications, server/desktop and network integrity and Redstone Technology offers enterprise server and storage area networks. For more information see www.redstone.co.uk

About IPFX

With offices in the UK and Australasia, IPFX is a dynamic developer and distributor of Computer Telephony Integration (CTI) solutions and offers training and support of a high level to customers and resellers. IPFX is a key IP Communications Telephony solution partner for Cisco and its solution is one of the leading applications in the Australasian market with over 1,100 systems and 200,000 end users. The key benefit that users are seeing from using IPFX applications is significant improvements in employee productivity. For more information see www.ipfx.com.