



PRESS RELEASE

Press Contacts:

Deborah Leah
Insight Marketing and Communications
01625 500 800
dleah@insightmkt.com
<http://insight-marketing.blogspot.com>

Redstone constructs a future-focused network for RIBA Enterprises

Comms infrastructure improves communications links between sites

20th November 2006 – Redstone Plc, a leading provider of IT and communications solutions, has successfully delivered a substantial contract to provide RIBA Enterprises, suppliers of services and solutions to construction industry professionals, with a new data and telephony infrastructure across seven of its UK sites.

RIBA Enterprises took the decision to review its telecommunications, Wide Area Network (WAN) and external network infrastructure as the company required a modern, future-focused ICT environment that would meet both its business objectives and customer demand for the next five years.

Three divisions of Redstone plc – Redstone Converged Solutions, Redstone Telecom and Redstone Managed Solutions – successfully bid for the project and worked together to deliver a fully integrated data and telephony solution, which was rolled out to around 250 employees in total.

Benefits of the deployment that have already been completed include reduced telecommunications costs, improved resilience, simplified management and easier maintenance of the system. The changes not only help staff improve the quality of service that they deliver to customers but, equally as importantly, they allow the company to operate as an integrated entity, something that it has been working towards for several years.

“We decided to award the tender to Redstone as they were able to offer a complete solution to all our ICT demands. They took the time to understand our business as well as our organisation and requirements. The solution Redstone has provided

allows mobile, home and office based staff to work together for the first time as an integrated organisation. We are now more capable of meeting the growing needs of our customers over the next five years,” said Prof. Stephen Lockley, Research and Development Director, RIBA Enterprises.

Martin Balaam, chief executive of Redstone, said: “We are delighted to be working with RIBA Enterprises. Our service excellence and extensive experience in the provision and deployment of end-to-end telephony and networking solutions has allowed Redstone to provide the organisation with a communications infrastructure that fits both its immediate and future requirements.”

Redstone has deployed a seven site QoS-enabled Wide Area Network (WAN) that includes an Avaya CM3 S8500 solution at three sites and an Avaya CM3 G250 solution at four sites. The deployment also includes voicemail for all users, Call Management System (CMS), a Tiger Call Logger, Internet access across all seven sites, a Managed Firewall and a number of DSL and ISDN2 circuits at other locations.

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About Redstone plc - Redstone is a leading provider of IT and Communications solutions for businesses and organisations of all types and sizes. Redstone is uniquely positioned as the only IT and Communications provider within the UK and Ireland to be able to offer all core competencies in house. Each division is recognised as a market leader in its own right: Redstone Telecom offers fixed line telephony, Redstone Mobile offers mobile telephony, Redstone Converged Solutions offers Contact Centre solutions, IP Communications and IP Networks. Redstone Managed Solutions offers Microsoft applications, server/desktop and network integrity and Redstone Technology offers enterprise server and storage area networks www.redstone.co.uk

About RIBA Enterprises - RIBA Enterprises, has over 30 years' experience in delivering effective solutions to the information needs of the UK construction industry. Whether its the latest books on architecture or a full specification system using cutting-edge technology, RIBA Enterprises offers a range of RIBA and NBS products and services www.ribaenterprises.com